



RCS Hospitality Group
a new generation of hospitality management
2827 Midway Rd SE Ste 106 - #231
Bolivia, NC 28422
www.consultingRCS.com

Position Available:
GENERAL MANAGER/COO
Corpus Christi Yacht Club
Corpus Christi, TX

Corpus Christi Yacht Club (CCYC), a distinguished Platinum Club of America, is seeking an accomplished and experienced General Manager/Chief Operating Officer (GM/COO) to oversee all aspects of club operations. The ideal candidate is a respected leader with unwavering integrity, sound business acumen, and a passion for delivering exceptional member experiences. This individual will bring a strong work ethic, an approachable and engaging presence, and a collaborative leadership style. As the visible face of CCYC, the GM/COO will champion the Club's long-standing traditions, foster a culture of gracious hospitality, and ensure the continued operational excellence that defines a Platinum-level club.

POSITION OVERVIEW

The ideal candidate for this role will bring proven experience as a General Manager/COO in a private club environment, with a strong preference for those who have led yacht club operations. A record of progressive leadership in the hospitality industry is essential, along with demonstrated success in building, developing, and inspiring high-performing teams. A commitment to exceptional member service and hospitality must be at the forefront, balanced by strong financial stewardship and a focus on employee engagement.

The successful candidate will exhibit innovative thinking, sound judgment, and personal integrity, serving as a thoughtful steward of the Club's mission and values. Responsibilities include managing and monitoring the Club's operating and capital budgets, upholding the highest standards of quality across all services and amenities, and ensuring an elevated and consistent experience for members and guests. This role also includes safeguarding the Club's assets, facilities, and equipment to support long-term operational excellence.

GENERAL SKILLS, PERSONALITY & ABILITIES

- Club management professional able to create and deliver a high level of hospitality; ensure members feel welcome, comfortable, important, and understood
- Proven leadership skills, with the ability to engage and inspire staff to optimum performance and delegate responsibilities as necessary; must be a hands-on leader and advocate for Club employees
- Success with employee development and an attitude of hiring superior candidates while taking immediate performance management action with employees not engaged or adhering to Club standards
- Demonstrated ability and willingness to work in all aspects of the Club
- Friendly, energetic, and enthusiastic personality; able to demonstrate a respected presence throughout the Club, and a desire to be visible and accessible to staff and members
- Ability to articulate and direct a clear vision for the success of the Club; coordinate the development of the Club's long-range and annual business plans; initiate improvements as necessary
- Well organized with strong written and verbal communication skills; demonstrated skills in member communications
- Strong logistics and business acumen – demonstrated experience working with Board of Directors, various committees, affinity clubs, and Members within a member owned private club; must have a strong presence with community events and represent the Club in local business settings
- Generally, tech savvy with experience in email communications, web abilities, computer software, general knowledge of website use for marketing and membership interaction



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- Proven success with coordinating vendors across multiple business channels, ability to forecast for time management, staffing, product inventory, best pricing/vendor options, and achieve on-time and on-budget success

ESSENTIAL FUNCTIONS

- Chief Operating Officer of the Club – Responsible for developing the Club’s Annual Budget while also adhering to those financial guidelines set forth in the budget throughout the fiscal year
- Assist in planning, developing, and implementing the Club’s policies and goals
- Coordinates development of operating and capital budgets according to the budget calendar; monitors monthly and other financial statements for the Club; takes effective corrective action as required
- Coordinates activities of all departments to effect operational efficiency and economy
- Maintain a sincere rapport with the membership
- Act as the Assistant Secretary on the Club’s Board of Directors
- Chief personnel director of the Club
- Liaison and ex-officio member of all Club committees and the Board of Directors
- Maintains the physical integrity of the Club facilities and assets by supervising the maintenance personnel and outside service vendors; works in conjunction with the house committee to keep the Club in a well-maintained condition and appearance
- Handles emergencies such as fires, accidents and breaches of security or house rules promptly and in person; emphasizes prevention through training, inspection, and preventive enforcement
- Performs other duties as directed by the Commodore or Board of Directors

EXPERIENCE & QUALIFICATIONS

- Maintains membership with the Club Managers Association of America and other professional associations. Attends conferences, workshops, and meetings to keep abreast of current information and developments in the field.
- A minimum of 5 years of relevant experience in a private club, with specific emphasis on Food and Beverage in a Yacht Club setting
- Ability to read, analyze, and interpret common industry related journals, financial reports, and legal documents
- Ability to respond to common inquiries or complaints from members, regulatory agencies, vendors or members of the business community
- Ability to effectively present information to the Board of Directors
- Ability to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists
- Ability to interpret a variety of instructions furnished in written, oral, diagram, or schedule form
- Maintain a positive attitude towards your job, your staff, and the membership

EDUCATION

- 4-year Hospitality degree required. An advanced Degree, Certified Club Manager (CCM) and/or Certified Club Executive (CCE) Certification preferred.

REPORTS TO

- Commodore of the Club



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DIRECT REPORTS

- Controller
- Executive Chef
- Food & Beverage Manager
- Club Secretary
- Sailing Director
- Front Desk
- Maintenance

• THE CLUB OFFERS

- Salary is offered at \$180,000 annually, commensurate with experience
- Paid vacation
- 401k (up to 4% Club matched)
- 15 PTO days annually
- Meals included
- Clothing and cell phone allowance
- Life Insurance
- Medical, dental, and life insurance
- Short-term and Long-term disability
- Continuing education allowance

CLUB OVERVIEW

Established in 1923, Corpus Christi Yacht Club is a distinguished institution on the Texas Gulf Coast. It embodies a rich maritime heritage and a steadfast commitment to hospitality. CCYC has long been a cherished gathering place for sailing enthusiasts and their families, offering a blend of tradition and community.

Nestled in downtown Corpus Christi, the Club offers its members a welcoming environment that blends time-honored traditions with forward-thinking initiatives. The two-story clubhouse features both upstairs and downstairs dining areas, providing members with various culinary experiences. The upstairs dining room offers panoramic views of the marina, while the covered lanai and pool deck provide relaxed outdoor settings. The Club also boasts a full-service restaurant and bar, an outdoor pool, and meeting facilities, catering to various member needs.

CCYC's dedication to excellence is further exemplified by its role in hosting prestigious events, such as the 2018 Youth Sailing World Championships, where it earned the World Sailing Sustainability Award for its exemplary environmental stewardship. CCYC also hosted the J24 Worlds in 2022. With a commitment to fostering camaraderie and providing exceptional experiences, CCYC remains a cherished gathering place for sailing enthusiasts and their families.

CLUB DETAILS

- 740 Members
- Total Club Revenue of \$2.9M; Member dues account for \$1.85M
- \$1.8M Gross F&B Revenues
- 60% a la carte/40% banquet
- Governance: The Board consists of 11 members on rotating 2-year terms. There are numerous Committees: Executive, Finance, Communications, House and Grounds, Docks, Membership, Race, Junior Sailing, Activities, and Nominating.



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- The Executive Committee is made up of the Commodore, Vice Commodore, Rear Commodore, and Past Commodore. The Commodore serves a one-year term.
- Three Dining Outlets: Library accommodates 48 people; the Main Dining Room 35, and the Upper Deck 80-100
- The Club is open six days per week (Tuesday – Sunday) year-round
Website: <https://www.cyc.com/>

[CLICK HERE TO APPLY](#)